



Australian Peak Shippers Association Inc. (APSA)

JOIN THE ALLIANCE

2021/22 Membership Benefits

ADVOCACY - Freight & Trade Alliance (FTA) and the Australian Peak Shippers Association (APSA) are the leading industry bodies representing the international trade and logistics sector. This is achieved by bringing together importers, exporters and logistics providers to form an influential advocacy body. Importantly, we also ensure that members are at the forefront of all emerging supply chain issues through our responsive operational support, professional development training, industry updates, commercial services and corporate events.

REAL TIME SUPPORT - FTA Premium Members have real-time access to our support services as an extension of your operational team - through our extensive network and access to key personnel across government and commerce, we can assist businesses with operational matters.

LEGAL SUPPORT - Customs Global Trade Law (CGT Law) has been appointed alongside the reappointment of Mills Oakley as FTA and APSA legal counsel for 2021/22. FTA members are eligible to receive up to 30 minutes free legal support per issue from CGT Law.

TERMS & CONDITIONS - Exclusive to FTA members, for the one off payment of \$825 (incl GST) receive from CGT Law a clear, concise and legally robust set of trading terms and conditions

designed specifically for customs brokers and forwarders; a letter explaining the Terms & Conditions; a template credit application; a letter of authority; a credit application and guarantee; letter for use to customers introducing the new terms and conditions; ACCC Court Action Trading Terms Case; and updates to the documents due to legal developments (all proforma documents are provided in Word format).

INSURANCE SUPPORT - FTA Premium members receive free insurance review & support from Logical Insurance Brokers.

WORKPLACE / HR CONSULTANCY - FTA Premium Members receive hotline support via Employsure.

CONTINUING PROFESSIONAL DEVELOPMENT (CPD) discounts apply to FTA members to attend our one-day conferences to assist customs brokers in meeting their annual licensing obligations. Each event provides participants with 24 CPD points towards the annual requirement of 30 in the licensing period of 1 April 2021 to 31 March 2022.

2021 / 22 LICENSING PERIOD CONFERENCES

- Friday 30 July 2021 - Novotel Sydney Brighton Beach Hotel
- Saturday 31 July 2021 - Novotel Sydney Brighton Beach Hotel
- Saturday 7 August 2021 - DoubleTree by Hilton Perth Waterfront
- Friday 20 August 2021 - Hyatt Place Melbourne
- Saturday 21 August 2021 - Hyatt Place Melbourne
- Wednesday 1 September 2021 - Novotel Brisbane Airport

NOTE: 2022 / 23 licensing period conferences will be scheduled in Sydney, Melbourne, Perth and Brisbane from April 2022 (dates to be advised).

EARLY BIRD REGISTRATION SPECIAL PACKAGE

Your Early Bird Registration (before 30 April 2021) at a cost of \$297 (incl GST) provides you with a unique 30+ CPD point & CBC Package

- attendance at one of the above listed CPD Border Compliance Program events - 24 CPD points
- complimentary access to Continued Biosecurity Competency (CBC) Activity 21-22/01 for 19.1. Non-commodity for Containerised Cargo Clearance (NCCC) - points in Stream A & date to be confirmed - online via ComplianceNetFTA.com.au ; and
- complimentary access to a further 6 CPD points in Stream A via ComplianceNetFTA.com.au

REGISTER NOW at www.ftalliance.com.au/upcoming-events

CONTINUED BIOSECURITY COMPETENCY (CBC) - in this current accreditation period from 1 April 2021 to 31 March 2022 there will be only one CBC Activity (21-22/01) for Class 19.1 NCCC accredited persons. FTA will provide resources and an online assessment at a cost of \$49.50 (incl GST).



NOTE: The Department of Agriculture, Water and the Environment reserves the right to add additional mandatory CBC sessions during the accreditation period should they be required.

ONLINE CPD / CBC

- we offer extensive material via ComplianceNetFTA with courses, resources and online assessment available at listed prices. FTA members are offered unlimited CPD and CBC content for \$165 (incl GST) per person per accreditation period (1 April to 31 March).

WOMEN IN LOGISTICS - is an initiative to support and facilitate opportunities for networking and professional/personal development for women in the supply chain sector.

APPROVED ARRANGEMENTS / DEPOT / RACA - we have partnered with Andrew Christie Consulting to provide advocacy support to our newly formed Biosecurity Treatment Provider Reference Group.

AA, Depot and RACA application services available - price on application.



WISETECH ACADEMY - FTA member discounts apply for the wide range of high quality, cost effective courses provided by the WiseTech Academy, including:

- Approved Arrangement accredited training to manage onsite biosecurity risks.
- Section 77G Depot training to ensure all staff understand and meet licensing conditions.
- Safe Container Loading Practices and Chain of Responsibility
- As a Registered Training Organisation (RTO 45574), the WiseTech Academy also provides TLIX0008 Comply with biosecurity border clearance (pre-requisite training for NCCC and AEPComm Approved Arrangements) and TLI50816 Diploma of Customs Broking



BORDERWISE -

FTA members receive a significant discount on the use of BorderWise - easy access to comprehensive customs reference materials used by trade professionals to correctly classify goods and meet regulatory requirements at the border for import and export declaration reporting.

Note: Member discounts are itemised at our 'Featured Sponsor' link available from the FTA home page at www.ftalliance.com.au

BRANDING - FTA provides members with access to its logo for use on stationery, email signatures & web sites.

DIRECTORY - FTA provides members' details on a directory listing increasing access to new markets.

FTA Premium Membership is open to customs brokerages, freight forwarders, Section 77G Depots and Approved Arrangement premises.

- FTA's Premium Membership rates are based on a scale of employees within a business / per ABN.
- Annual fee from time of subscription
- Membership pricing effective 1 July 2021 (includes GST)

Less than 10 employees \$880

Less than 30 employees \$1,265

Less than 50 employees \$1,595

Less than 100 employees \$1,925

More than 100 employees \$2,475

Further discounts are offered for online CPD / CBC registrations to businesses with six (6) or more registrations with the option for an all-inclusive invoice for membership and training - price on application to czalai@FTAlliance.com.au

FTA Individual Membership: \$264 (1 April to 31 March) - is available to any licensed customs broker whose company does not hold FTA Premium Membership providing access to all online CPD / CBC courses and member discounts (1) to attend our annual one-day conferences and (2) for the use of BorderWise Software.

FTA Importer Membership & APSA Exporter Membership: \$2,200 per annum

Biosecurity Treatment Provider Reference Group (BTPRG) Membership: \$2,200 per annum

Affiliate Membership: \$2,200 per annum - for businesses and regulatory bodies affiliated with international trade sector. Included as Affiliate Members are transport operators, law firms, software providers and government agencies - a unique opportunity to join the growing alliance as a valued member of the Australian freight and trade community.

Sponsorship - as per our prospectus, FTA and APSA offer a wide range of online media and events which provide unique opportunities for entities wishing to engage with the freight and trade sectors.

Membership forms are available at the JOIN THE ALLIANCE tab from the FTA website at www.ftalliance.com.au

For further detail, please contact us on 02 9975 1878 or info@ftalliance.com.au



ACROSS BORDERS MAGAZINE -

we supply members a FREE member magazine providing expert commentaries on emerging trade and government reforms (both in hard copy and electronically).

ALERTS - our webinars, podcasts, daily notices (some content password protected) and weekly report keep members at the cutting edge of operational matters, reforms and advocacy activity.