

# Expansion and Investment for AMI Asia Pacific

John Park, Head of Business Operations – FTA / APSA, speaks to branch managers at Air Menzies International (AMI) and to Sonya Ashcroft, the newly appointed Vice President Operations, Asia Pacific.



Sonya has travelled through the ranks starting off in customer service and operations, progressing through to people leadership, then development of the highly successful click2ship product, before moving to Executive Management roles.

Although, accepting of the challenges she faces in her new role, Sonya has a very clear focus and unwavering commitment to AMI's people and customers, both current and the ones still to come on board.

"Taking up the reins of Vice President Operations Asia Pacific, is a huge responsibility and I am extremely proud to be representing our business and customers, leading a dedicated and passionate team of wonderful people, together with a loyal and growing customer base. My focus is to continue to build a positive and unified team culture promoting safety and security, further developing a team of champions who enjoy the fast paced forwarding industry.

As leaders of 100% wholesale Air Freight Forwarding, I believe AMI is uniquely positioned to support freight forwarders, customs brokers and transport operators alike. We have been operating for over 40 years and continue to focus on our objective of providing our customers with, above all else, excellent customer service, delivering efficient revenue earning products whilst potentially reducing overheads in the process.

From our initial start-up success of 100% piece-level screening for USA exports back

in July 2017, this year we have repeated this success with the roll out of 100% piece level screening for all international exports. AMI customers receive a robust service for all export screening, international exports, imports and domestic services (including being ready for the domestic screening start-up in 2020). AMI facilities are RACA approved for the purpose of export screening, IATA approved and licenced for 77G Australian Border Force (Customs) and Biosecurity Approved Arrangement (Quarantine)."

## New Facilities

AMI has moved in to brand new facilities in Melbourne and Perth with significant warehouse and office space. These facilities highlight efficient operations, quick turnaround of freight movement and on-time delivery.

### Matthew Laming, Branch Manager - Western Australia



"Based on Perth Airport, we moved into our new facility in April 2019 providing increased space to handle high demand cargo and screening requirements for the industry. Only four minutes to the cargo terminals places us in a great location for quick turnaround of freight ready for delivery to customers"

### Thomas Tyson, Branch Manager - Victoria



"Based on Melbourne Airport we opened our doors to the new facility in 2018. We provide

quicker turn around times and fast check in of outturns. Customers, truck and courier drivers, all enjoy a quicker service. Storage options have also increased with more capability to handle diverse freight. With two X-ray machines, we have doubled our screening volume as well as additional secondary screening equipment. Further improvements for customers include an increase in AMI trucks lodging for cargo at the CTOs throughout the day"

## Further "on Airport" expansion planned for 2020

We were the first Brisbane Airport commercial tenant over 20 years ago, and we will maintain this commitment and ease of access for our customers when we move into the new purpose built standalone facility in the first quarter of 2020.

### Robert Ashcroft, Branch Manager - Queensland



"The Brisbane based operation has grown considerably over the years and continues to provide a professional wholesale service to Industry. The latest facility will also be home to our Head Office for the Asia Pacific region. A stand-alone purpose built facility with a larger warehouse capacity, hardstand, and driveway area will promote a streamlined drop off and pickup experience with improved security for Australian Border Force Regulations. Our new location on Sugarmill Road, will offer excellent access for customers in the Metro area as well as the Airport vicinity"

Book for a facility tour at any of the branches to see first-hand the AMI Asia Pacific investment and expansion in Australia. AMI would be happy to show you around, talk about your business and how they can leverage the investments they are making to stimulate and support your success.



# Delivering Value and Guaranteed Neutrality

**WHOLESALE EXPORT | IMPORT | DOMESTIC | CROSS TRADE | CLICK2SHIP  
STORAGE AND HANDLING | OCEAN | 3PL | E-COMMERCE | SCREENING**

## 100% WHOLESALE

**AIR FREIGHT** Export, Import and Domestic services tailored for your business

**EXPRESS** Innovative online solutions for international and domestic door to door shipments

**OFF-AIRPORT SCREENING** Your Expert Partner in delivering flexible screening services

AMI delivers excellence in service whilst offering a range of diverse Wholesale Freight Forwarding products exclusively to freight forwarders, custom brokers, courier and transport companies.

AMI customers access the wider freight forwarding network more cost effectively, with greater capabilities and less risk.

