


Exporters Membership

We ensure that you are at the forefront of emerging supply chain issues through our responsive operational support, professional development training, pertinent industry updates, commercial services and corporate events.

 <p>APSA MEMBER BENEFITS annual fee from time of subscription</p>	PREMIUM
	\$ 2,200 (incl GST)
ADVOCACY	✓
WEEKLY REPORT	✓
SHIPPERS LINK	✓
GLOBAL SHIPPERS FORUM	✓
OPERATIONAL ALERTS	✓
MANAGEMENT TRAINING	✓
DISCOUNTED NETWORKING EVENTS	✓
DISCOUNTED TECHNICAL TRAINING	✓
FREE OPERATIONAL WEBINARS	✓
FREE LEGAL SUPPORT (30 MIN PER ISSUE)	✓
WORKPLACE / HR FREE WEBINARS	✓
DISCOUNTED LLOYDS LIST AUST SERVICES	✓
ACCESS TO THE FTA PASSWORD PROTECTED WEB SITE	✓
ICT – WEB & SYSTEMS DEVELOPMENT ADVICE	✓
INSURANCE ADVICE (FREIGHT FORWARDING / PI / TRADE CREDIT AND MORE)	✓
DISCOUNTED TRADE CREDIT INSURANCE	✓
BUSINESS SALES PROGRAM	✓
REAL TIME OPERATIONAL SUPPORT	✓
AUSTRALIAN TRUSTED TRADER CONSULTING SERVICES	✓
LICENSED DEPOT / WAREHOUSE CONSULTING SERVICES	✓
BUSINESS ACQUISITION PROGRAM	✓
WORKPLACE / HR HOTLINE SUPPORT	✓
DISCOUNTED LEGAL SERVICES	✓
CUSTOMS & TAX CONSULTANCY ADVICE	✓
USE OF FTA LOGO	✓
DIRECTORY LISTING	✓

ADVOCACY – APSA’s role is to provide a collaborative and leading voice for the Australian freight, logistics and international trade sectors - please refer to our [submissions](#) and [media coverage](#);

REAL TIME SUPPORT – access to FTA as an extension of your operational team. Through our extensive network and access to key people across government and commerce, we are able to assist in a wide range of operational issues;

ALERTS – we provide timely operational alerts, social media updates and weekly reports. Through these online tools, FTA prides itself on setting the benchmark in the provision of timely, relevant and diverse operational information;

SHIPPERS LINK – quarterly report on shipping news;

GLOBAL SHIPPERS FORUM – access to our association with the GSF providing global updates on key shipping news ;

TECHNICAL TRAINING – refer to our e-Learning platform at www.ComplianceNetFTA.com to access our latest courses and webinars - including access to our accredited course “SEC 77G DEPOTS - Obligations in dealing with goods subject to ABF control” (\$99 incl GST per person with bulk bookings available);

NETWORKING EVENTS – our **Women in Logistics**, **Golf Day** and **Executive Forums** are available to members - please refer to our [upcoming events](#);

MANAGEMENT TRAINING - through our alliance with Management Consulting international (MCI), we are able to provide a wide range of accredited training courses in various disciplines across sales, customer service and leadership;

TRADE MEDIA & OPERATIONAL DATA – through our alliance with [Lloyds List Australia](#), FTA members are entitled a 20% discount to all Lloyds List Australia services - a \$147.40 per annum discount for the complete “industry package”;

AUSTRALIAN TRUSTED TRADER CONSULTANCY – we provide Premium Members access to our services including an initial “Gap Analysis”, application and implementation support.

DEPOT & WAREHOUSING CONSULTANCY – we provide Premium Members access to our services including application and implementation support for Sec 77G Depots, Sec 79 warehouses & Agriculture “Approved Arrangement” facilities.

CUSTOMS CONSULTANCY – through our alliance with [Crowe Horwath](#), APSA members are entitled to initial complimentary consultancy services from their Customs and International Trade (CIT) experts;

WORKPLACE / HR CONSULTANCY – through our alliance with [Employsure](#), APSA members are entitled to hotline support – both premium and standard subscribers are welcomed to participate in complimentary seminars and webinars;

ICT – APSA members have access to expert technology support provided via [Vixen Internet Solutions](#) who have extensive industry experience in web site development and data integration between your existing software to third parties;

LEGAL SUPPORT – as a part of our alliance with [Homan Fenwick](#), APSA members have access to legal support;

INSURANCE – APSA members have access to general insurance services via [Logical Financial Management](#) (freight forwarders liability, professional indemnity, motor fleets, carriers liability, trade credit insurance and more). Our initial group buying package has centred on [Trade Credit Insurance](#) reducing the risk of offering credit to clients;

BUSINESS SALES – looking to sell your business ... or make an acquisition? ... we support APSA members with an introduction service ... confidentiality ensured and no risk with fees only payable upon completion of successful sale.

BRANDING – access to the APSA logo for promotional purposes on your stationery and web site; and

DIRECTORY – APSA is a prominent information portal for the international trade sector allowing your company’s profile to increase by having contact details on the APSA directory.

For further detail or to join the Alliance, please contact [Robert Coode](#) on 03 8545 0498 or 0407 317 817