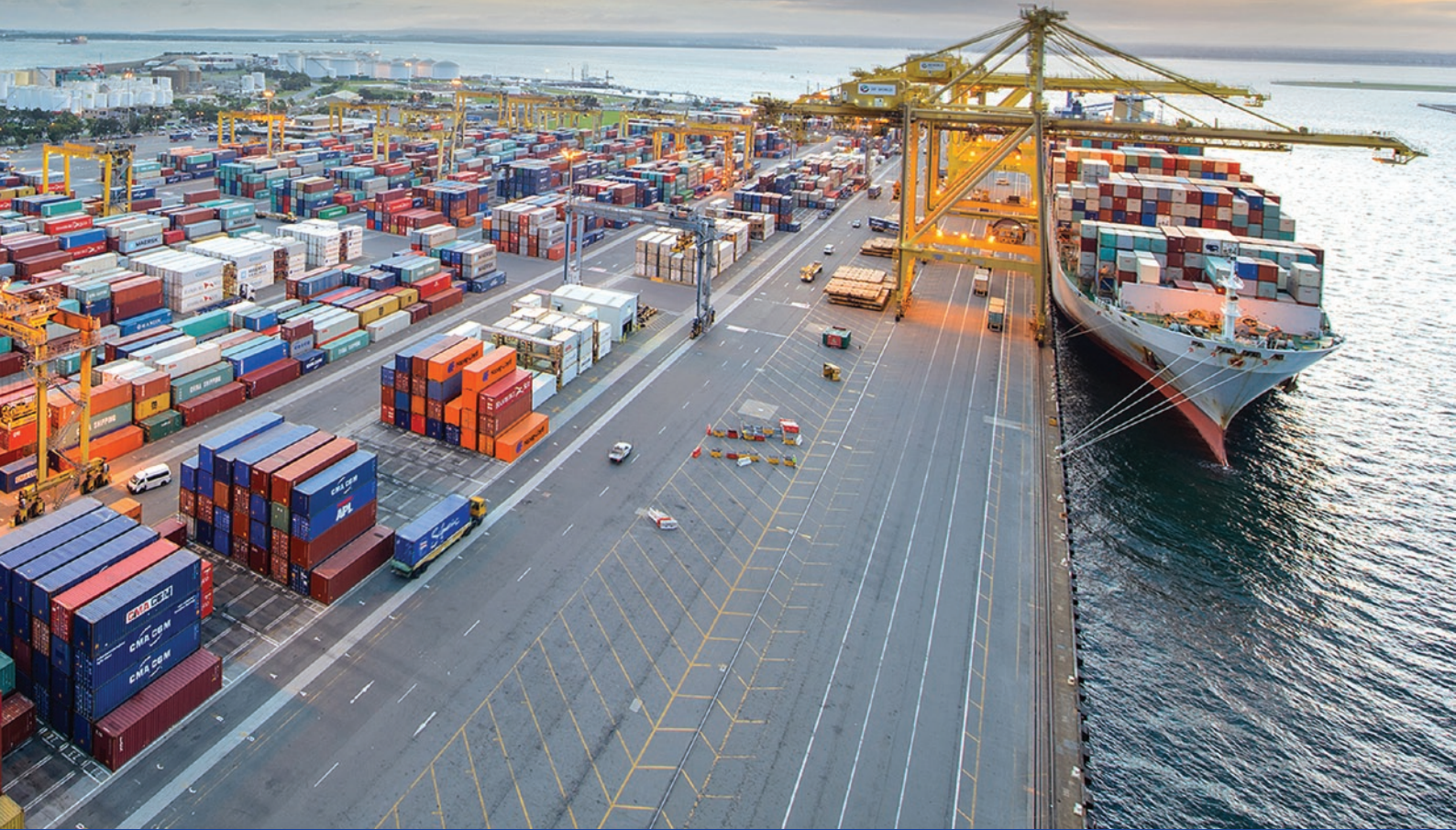


*The leading representative
body for Australian
importers*



Freight Trade Alliance

FTA represents a cross-section of international freight logistics and import / export trade entities forming an influential advocacy alliance.

As your business partner we ensure that you are at the forefront of all emerging supply chain issues through our responsive operational support, professional development training, industry updates, commercial services and corporate events.

Meeting the needs of Australian Importers

Our focus is on border compliance and best practice logistics activities to increase profitability and business sustainability for the international trade sector. A number of reforms are having a major impact on the international trade landscape presenting an opportunity for companies to review commercial practices and realise significant operational efficiencies.

Advocacy

Through our submissions, stakeholder engagement and media commentaries we are creating transparency, effective competition and fairness of processes relating to the international carriage of goods, taxation of imports and related services – we are also supporting border regulatory agency reforms to achieve increased compliance, improved risk management strategies, reduced red tape whilst meeting contemporary international trade logistics models.

“Working with the Freight & Trade Alliance has allowed us to effectively engage with border agencies to lead reforms in cargo reporting and declaration requirements to tie in with contemporary business practices – we look forward to your ongoing support in achieving ongoing cost savings and efficiencies in international supply chain management”.

Heath Michael
Director Policy, Government and Corporate Relations
Australian Retailers Association

Legal

We are aligned with customs and global trade specialist Hunt & Hunt Lawyers. Subscribers enjoy 30-60 minutes complimentary advice that can cover any trade related issue such as trade compliance, disputes between parties in the supply chain, utilisation of concessions and disputes with Border Authorities.

Information Services

We provide advice regarding regulations, fees and industry best practice through our password protected information and search engine at www.FTAlliance.com.au – 20% discount to access Australia’s leading trade publication, Lloyds List Australia.

“Your weekly report sets a new benchmark in keeping industry informed and up-to-date. A good deal of industry activity from representation, education, coordination, collaboration and more now revolves around FTA. FTA is without doubt the industry leader, a magnet for all serious freight and trade professionals.”

Tom Curtis
Logistics Manager Origin

Networking

Meet with industry peers at training, social events and conferences (discounted rates available to all staff from subscribing businesses). We also have alliances with experts in recruitment, software, accredited training, transport, depot, foreign exchange, HR management and insurances and can provide you with personal introductions to these key service providers. We partner with Australia’s leading freight forwarders and customs brokers as outlined in our directory at

www.FTAlliance.com.au

Reforms

Working in partnership with your team, we will position your organisation to join the ranks of the Australian Border Force’s Australian Trusted Trader program and the Department of Agriculture’s Compliance Arrangement Reform. Potential benefits include duty deferral and streamlined cargo reporting.

“The FTA is a leading advocate for the Australian import sector collaboratively engaging border agencies to progress an agenda of positive and practical reform”

Paul Cassar
Head of International Logistics – Woolworths Limited

Mediation

Through our relationship with key stakeholders and regulators, we provide practical container detention, storage and related costs dispute resolution services. Our positive engagement allows us to address your specific operational needs.



Linda Geddes (First Assistant Secretary - Department of Immigration & Border Protection) presenting Paul Zalai (FTA)



Professional Development

Our Border Compliance Program training events are held twice a year in Melbourne, Sydney and Brisbane. These are accredited by the Department of Immigration and Border Protection (DIBP) and the Department of Agriculture providing customs brokers with their annual continuing professional development (CPD) requirements. This provides an ideal opportunity for key import staff to be at the cutting edge of the latest policy and compliance requirements.

"Professional development is key to our business meeting its compliance requirements, minimising duty liability and continuing on our journey of supply chain excellence. CPD and technical training as offered by the FTA, on-line and in the class room is of an extremely high standard, providing not only the necessary points for broker licencing but a source of up to date and relevant information whereby we can further educate ourselves to make decisions in the best interest of our Company."

Sue Thorpe
(Customs and Compliance Manager - Target Australia)

David MacDonald
(International Supply Chain Manager - Target Australia)

Collaboration

We facilitate face to face, online meetings and free webinars to address compliance and operational issues affecting the import and logistics sectors.

"Toshiba (Australia) Pty Limited has been a member of the FTA since 2014. During this time our representatives have attended FTA seminars, webinars and training sessions. FTA has provided us with excellent information via enlightening blogs and newsletters. We have been able to find a voice during Webinars to submit our position on a number of issues previously unavailable to an importer. I thoroughly recommend the FTA as an excellent vehicle for learning and being kept informed of changes in the Australian import arena"

Glenna Cluff
Import Specialist/Service Leader
Logistics Department, Toshiba
(Australia) Pty Limited | Corporate
Services Division

Professional Services

Initial complimentary strategic advice and cost-effective consultancy services from Crowe Horwath customs and international trade experts can help businesses save on customs duty and related taxes, identify and mitigate risks and develop a streamlined compliance framework for the future.

"The reforms that Paul Zalai and team have been able to achieve for our 77G Depots and logistics operations for both International and Domestic is greatly appreciated. The ability of the team to lead and influence policy to meet contemporary business practices sets aside FTA from other representative groups. Paul has been quick to respond and follow up our requests at all times."

Ismail Kirim
Supply Chain Analyst
International - Myer



Importers & Exporters

“As your business partner we ensure that you are at the forefront of emerging supply chain issues through our responsive operational support, professional development training, pertinent industry updates, commercial services and corporate events”

Paul Zalai – Director & Founder – Freight & Trade Alliance (FTA)

FTA Subscription Benefits

(Annual Fee from time of Subscription)	Standard \$ 550 (INCL GST)	Premium \$1100 (INCL GST)
Advocacy	✓	✓
Weekly Report	✓	✓
Operational Alerts	✓	✓
Discounted / Funded Management & Operational Training	✓	✓
Discounted Networking Events	✓	✓
Discounted Technical Training	✓	✓
Discounted CPD Training	✓	✓
Free Operational / CPD Webinars	✓	✓
Discounted Rates at Accor Hotel Network	✓	✓
Free Legal Support (30 min per issue)	✓	✓
Workplace / HR Free Webinars	✓	✓
Discounted Lloyds List Aust Services	✓	✓
Strategic Advice - Password Protected Web Site	✓	✓
ICT – Web & Systems Development Advice	✓	✓
Insurance Advice (Freight Forwarding / PI / Trade Credit)	✓	✓
Discounted Trade Credit Insurance	✓	✓
Workplace / HR Hotline Support		✓
Discounted Legal Services		✓
Customs & Tax Consultancy Advice		✓
Real Time Operational Support		✓

Freight & Trade Alliance (FTA) Pty Ltd

We welcome you to join the Alliance by emailing the team at info@ftalliance.com.au

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