



**Innovation that maximises port
productivity and operational excellence**

WHY DO WE EXIST?





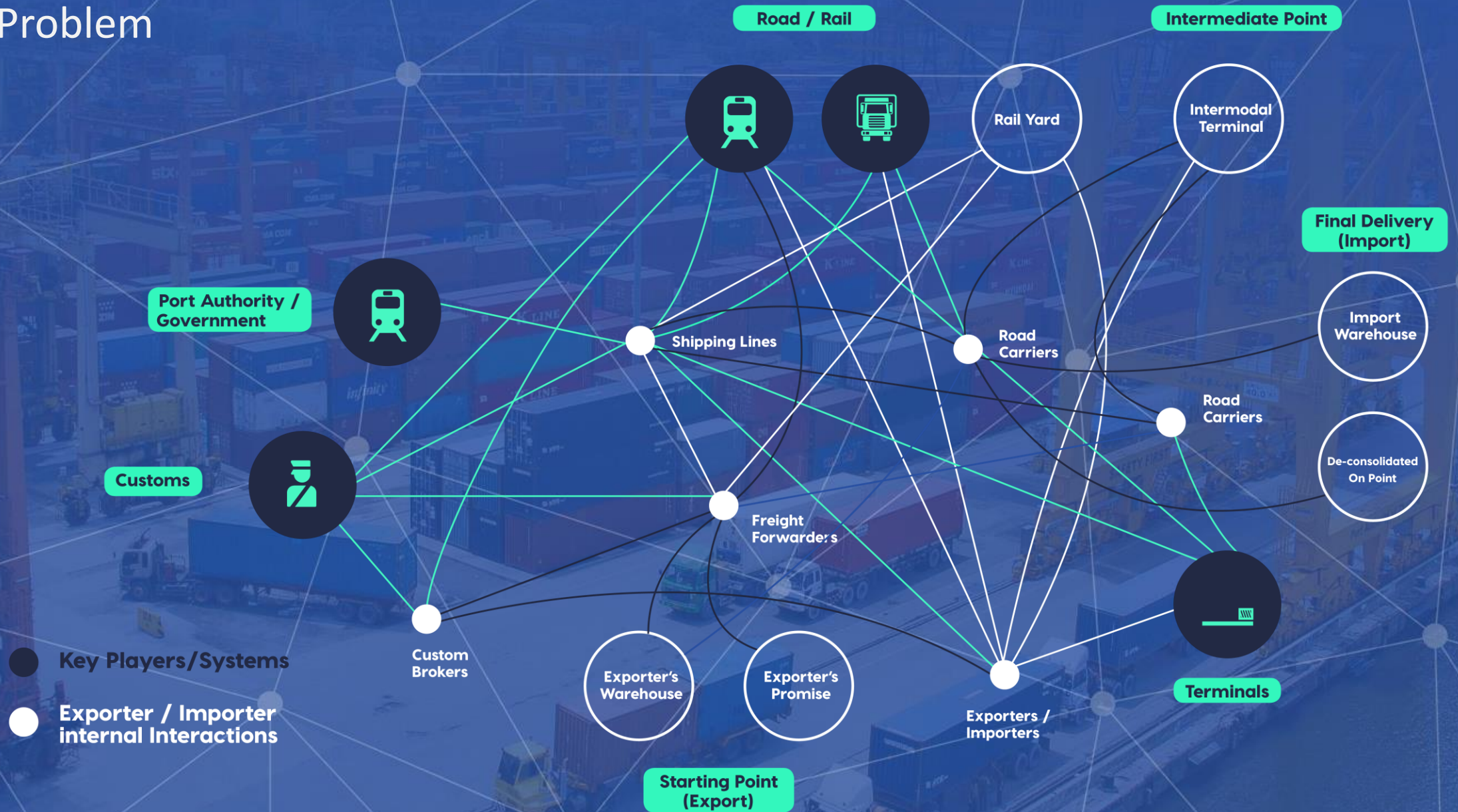
In an ideal world..



In the real world

1-Stop

The Problem



Supply Chain



More than
a PCS

ESTABLISHED
2002



OUR PURPOSE

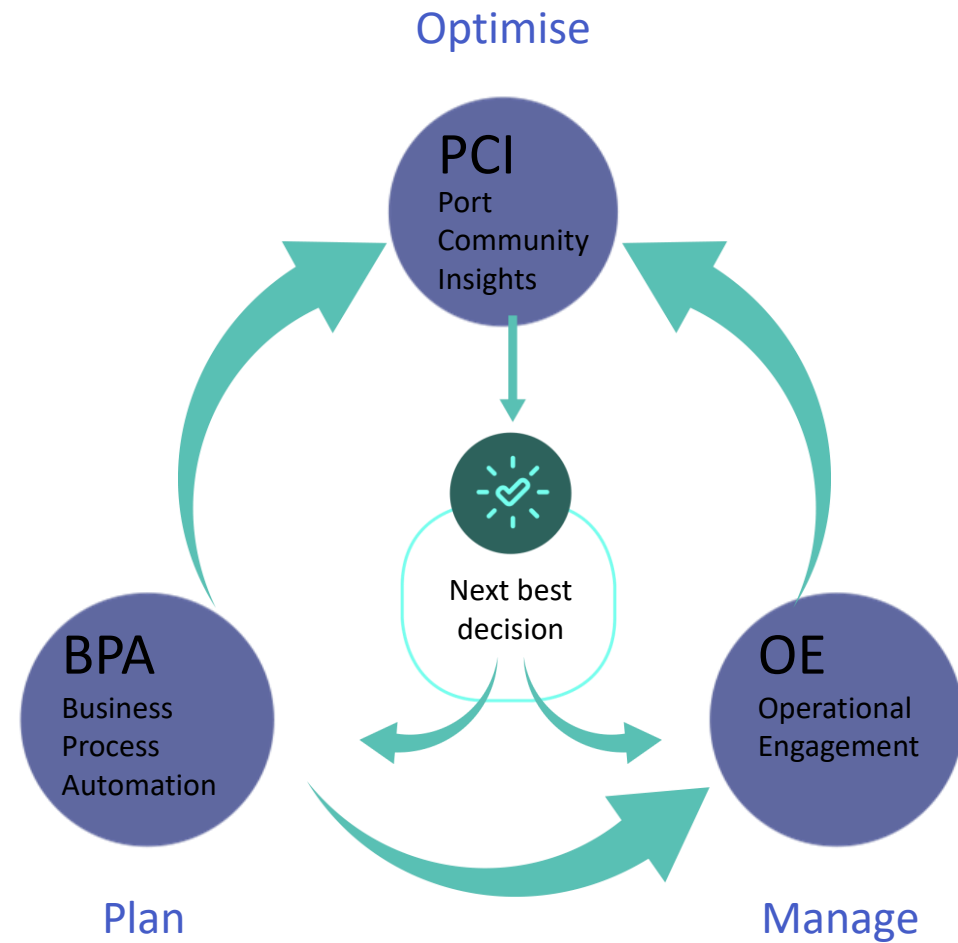
Making life easier for the
whole supply chain



We
do this by removing
wastage and
increasing visibility,
co-ordination &
optimisation

= **1-Stop**

1-Stop





Our customers include ports and terminals, shipping lines, freight forwarders, customs brokers, 3PLs, trucking companies, rail operators, and importers and exporters.



17 SHIPPING
LINES

100% of all lines
for Asia-Oceania
route



17 CONTAINER
TERMINALS

Australia,
New Zealand &
South East Asia



6,122
ROAD
CARRIERS

100% of all
road carriers in
AUS who move
containerised
cargo



1,600
FREIGHT
FORWARDERS



1,980
IMPORTERS
EXPORTERS



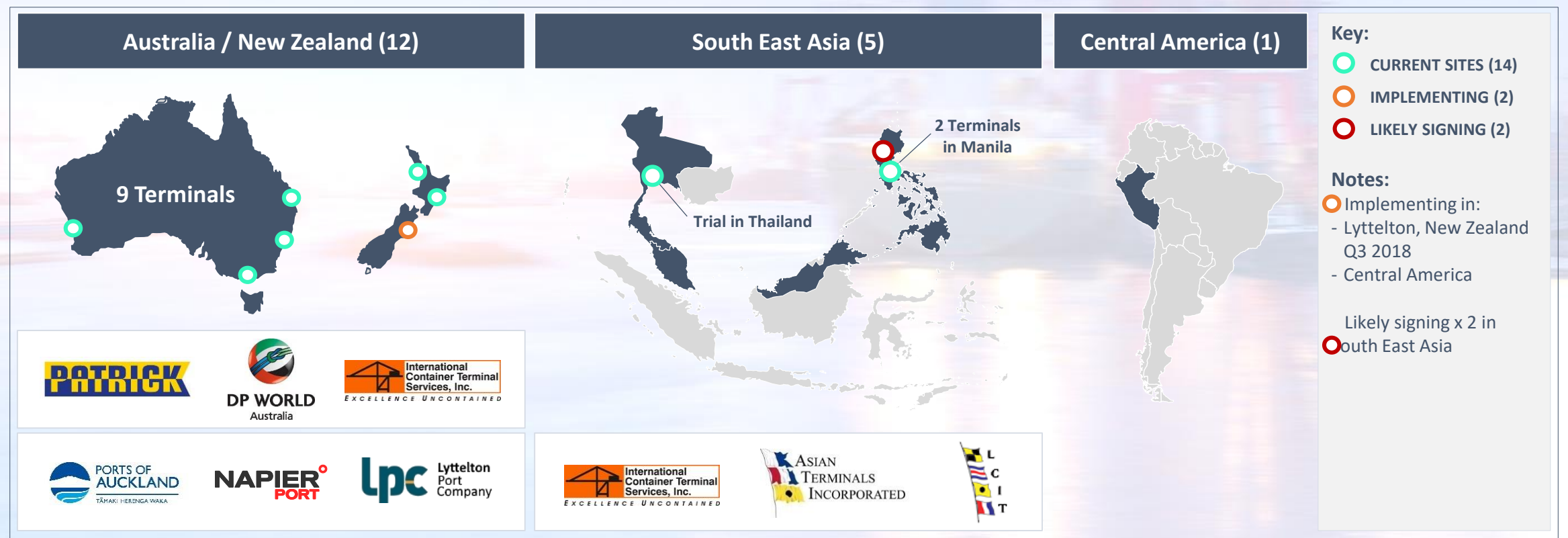
9 RAIL
OPERATORS



39 CONTAINER
PARKS & DEPOTS

Over 170 million messages processed annually to the connect Port Community

We have been growing our overseas presence, focusing on our VBS which will then be followed by Modal and our product suite





Introduced electronic messaging
across the import export logistics
chain



Standardised
documentation



Created a portal for
customs reporting and
clearance



Provided visibility
both online and B2B
(integrated)



Enabled an online
payment platform



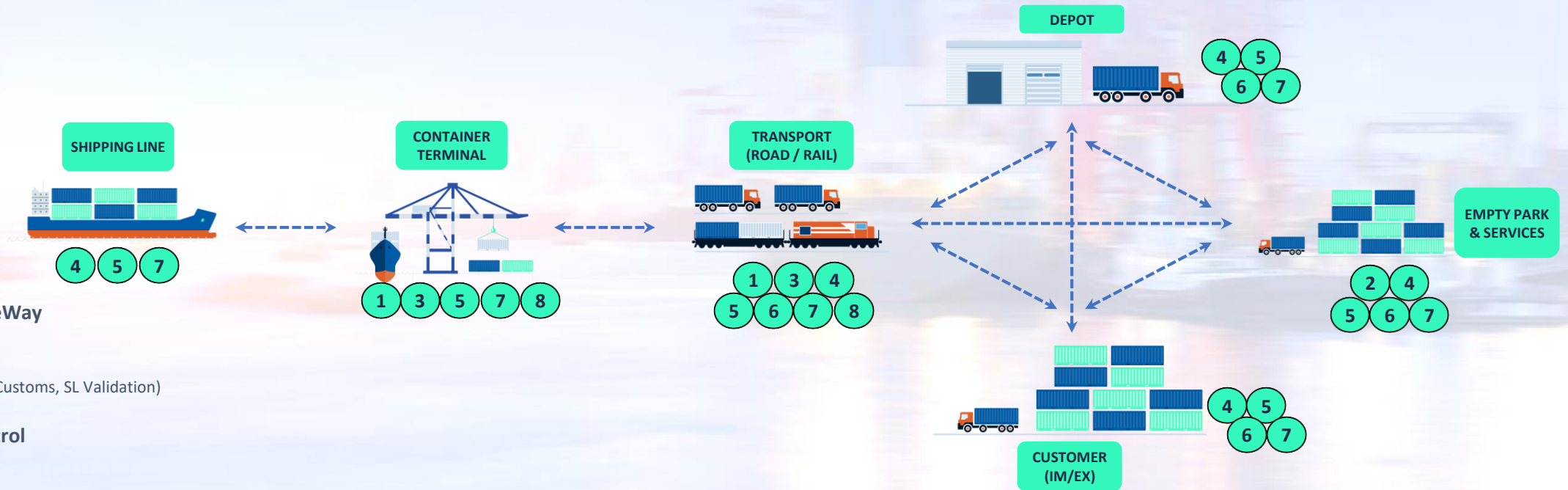
Developed security
cards & online
learning

1Stop

1Stop

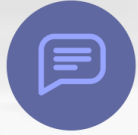
We provide connected and seamless operations to all users in the Containerised Supply Chain

1. VBS
2. Modal
3. MSIC
4. ComTrac /GateWay
5. Messaging
(EIDO, PRA, VGM, Customs, SL Validation)
6. Container Control
7. ComPay
8. Train Consist /
Rail Tag & Release



Our products connect the Supply Chain

Container Logistics Platforms



Messaging &
Message Brokering

CargoConnect

Integration Platform as a Service (Connectivity, IoT, APIs, Routing, Translation, Security)

ePRA

Electronic Pre-Receive Advice (electronic Export Receive Advice)

eIDO

Electronic Import Delivery Orders

Customs Reporting

Container Weighing Services



Information
Services

Vessel Schedules & Container Status

Centralised information able to be retrieved through pull or push (B2B)



eCommerce

ComPay

Electronic Community Payment System that allows payments within the

Port Community. Includes Terminal storage payments and intercompany payments for all transactions through various methods.



eLearning
& Security

Security Card

Security Card that can be used for access to Terminals and integrates in the 1-Stop VBS

eLearning

Centralised learning platform for the Port. Can be linked to Terminal OH&S Inductions and activation of Security Card

THE PLATFORM OF PLATFORMS

Container Logistics Platforms



Messaging &
Message Brokering

CargoConnect

Integration Platform as a
Service (Connectivity, IoT,
APIs, Routing, Translation,
Security)

ePRA

Electronic Pre-Receipt
Advice (electronic Export
Receipt Advice)

eIDO

Electronic Import
Delivery Orders

Customs Reporting

Container Weighing
Services



Information
Services

Vessel Schedules & Container Status

Centralised
information able to
be retrieved through
pull or push (B2B)



Port Logistics
& Operations

Vehicle Booking System (VBS)

17 Container Facilities
across SEA, Australia & NZ.
Integrates to TOS
(Flagship Product)

Modal

MT Park Systems

Container Control

Reuse of Import Containers
or for MT storage

Tracks

Train Visibility

Locate

Gate Management
and tracking



eCommerce

ComPay

Electronic

Community Payment System
that allows payments within
the

Port Community.

Includes Terminal
storage payments
and intercompany payments
for all transactions through
various methods.



eLearning
& Security

Security Card

Security Card that can
be used for access to
Terminals and integrates in
the 1-Stop VBS

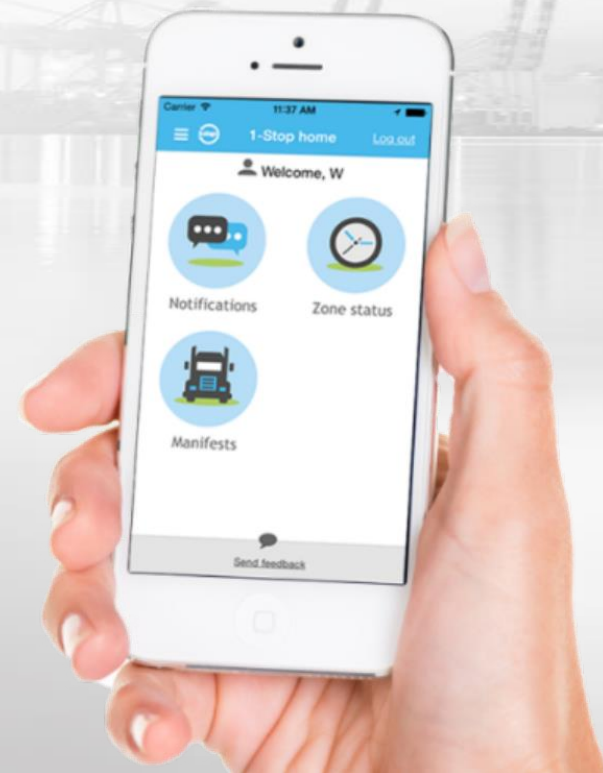
eLearning

Centralised learning
platform for the Port. Can
be linked to Terminal OH&S
Inductions and activation of
Security Card

We focus here for Ports & Terminals



Our flagship product, the **1-Stop VBS**, is the premier system for the Terminal to Landside Interface and is active in 15 Facilities across Australia, New Zealand and South East Asia.



1-Stop Vehicle Booking System



Resource and
capacity planning



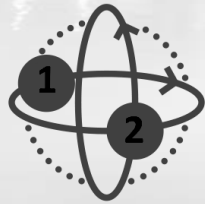
Consistent
interface



Direct user
notifications



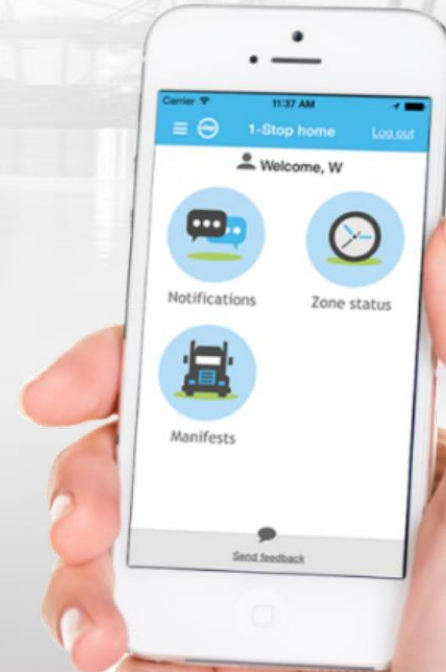
Data validation &
Performance
Management



100%
configurable



Available as
mobile app



Results: What we've seen already

Australian terminals **delayed** automation decisions

47%
increase in
utilisation

2015: Manila

50%
reduction in
dwell times

2-4hr
queues to
mostly **no**
queues

Terminals moved to **auto-gate entry**, with valid security card

TTT: 91m

TTT: 37m

TTT: 15m



Flattened peak period demand with same labour & equipment



up to **5x** increase in Truck utilisation



Created **certainty**



Terminals enjoy a revenue stream by charging:

- Per slot (\$6 - \$15)
- Penalties

THE FUTURE



THE RACE IS ON TO
'BE THE PLATFORM'

THE PLATFORM OF PLATFORMS

Lack of insight
into complex
interactions,
especially in
logistics.

The “open”
platform
connects the Port
Community



THE PLATFORM OF PLATFORMS

CONTAINER LOGISTICS PLATFORM

Bring your Application (Eg. TOS, GOS, TMS, etc.)



Messaging &
Message Brokering

CargoConnect
ePRA
eIDO
Customs Reporting
Container Weighing
Services



Information
Services

Vessel
Schedules
& Container
Status



Port Logistics
& Operations

Vehicle Booking
System (VBS)
Modal
Container Control
Shipping Line
Portal
Tracks
Locate



eCommerce

Compay



eLearning
& Security

Security Card
eLearning

INSIGHTS

1-STOP INSIGHTS



Insights is the single window platform for sharing cargo information.



Dynamic suggestions and predictive analytics means easier decision-making.



+



A person is shown from the chest down, holding a smartphone in their right hand. A glowing blue digital globe is superimposed over the person's torso, with dashed lines representing global connectivity. The entire image has a dark blue tint.

THE PLATFORM OF PLATFORMS

ARE YOU ON BOARD?