# Port of Melbourne

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# **SESSION / LUNCH / MORNING & AFTERNOON TEA-SPONSORS**











#### TRADE FACILITATION

Expedient Software has been in operation for 30 years and has been built on Trust, Reliability and being able to provide the absolute best service and support for their customers.

Expedient are about building people to people relationships that forge strong and successful partnerships. Their specialist team, some of which have been with Expedient for over 10 years, are approachable, focused and have the knowledge and experience to make our customers' lives easier.

We thank Expedient for being the sponsor of this morning's Trade Facilitation session.













#### **MORNING TEA**

WiseTech Global is a leading developer and provider of software solutions to the logistics exection industry globally.

Customers include over 7,000 of the world's logistics companies across more than 125 countries, including 32 of the top 50 global third party logistics providers and 23 of the 25 largest global freight forwarders worldwide.

We thank WiseTech Global for being the sponsor of today's morning tea.











# **CONTAINERCHAIN**

#### **INNOVATION**

Containerchain provides a single platform for optimising the movement of containers from port to door and back again.

Connecting a community of container depots, road transporters, terminals, shipping lines, warehouses and cargo owners, Containerchain solutions deliver predictability and operational synchronisation across the supply chain.

We thank Containerchain for being the sponsor of today's Innovation session.













#### LUNCH

Kalmar provides cargo handling solutions and services to ports, terminals, distribution centres and heavy industry.

The industry forerunner in terminal automation and energy-efficient container handling, with one in four container moves around the globe being handled by a Kalmar solution.

Kalmar improve the efficiency of your every move through an extensive product portfolio, global service network and solutions for seamless integration of terminal processes.

We thank Kalmar for being the sponsor of today's lunch.













#### STATE OF THE MARKET

The Centre for Supply Chain and Logistics at Deakin University is a specialist research and development centre providing independent, industry-focused research.

CSCL is Australia's leading research centre focusing on freight logistics and value-added supply chains, engaging with the industry to employ distinctive education programs and conduct rigorous applied research with long term sustainability in mind.

CSCL is dedicated to helping improve public and private sector decision-making within supply chain.

We thank CSCL for being the sponsor of today's State of the Market session













#### **AFTERNOON TEA**

The Port of Newcastle is a major trade hub, handling a diverse range of cargo types, including dry bulks, project cargo, bulk liquids, general cargo, Ro-Ro and containers.

With Australian freight predicted to double over the next 20 years, the Port of Newcastle is well positioned to handle the nation's increasing freight task.

Its channel can handle double the current trade and direct connections to road and rail networks link the Port of Newcastle with a large catchment area across regional NSW, Sydney and Brisbane.

We thank the Port of Newcastle for being the sponsor of today's afternoon tea.













#### **GLOBAL REFORM**

Biarri has solved some of the most complex problems facing modern businesses. From billion dollar capital projects through to optimisation of small transport fleets, Biarri model complex systems to distil simple, accessible and actionable solutions.

Through mathematical optimisation and analytics, companies have been able to save millions of dollars by better-utilising resources and driving efficiency with Biarri.

Implementation of new global reforms can have significant cost implications. Modelling the full system impacts of these new costs and constraints is crucial in responding to these reforms.

We thank Biarri for being the sponsor of today's Global Reform session













#### **KEYNOTE ADDRESS**

The Port of Melbourne is Australia's largest maritime hub for containerised, automotive and general cargo trade. With over 30 commercial berths servicing 3,000 international vessels a year, the Port of Melbourne links with almost 300 ports globally. Melbourne is also an important gateway port, linking Tasmania to global markets and servicing regional exporters in New South Wales and South Australia.

We thank Brendan Bourke (CEO Port of Melbourne) for today's keynote address













#### **E-COMMERCE**

Seko Omni-Channel Logistics is proving to be one of the most progressive companies in Australian eCommerce supply chain, with a client list containing many of the markets household brands like Kogan, OzSale, The Iconic, Showpo and Booktopia.

With a focus on enabling supply-chain innovation through technology and an outside-the-box approach to freight management, Seko Omni are setting the benchmark for freight forwarders operating in the world of eCommerce.

We thank Seko Omni-Channel for being the sponsor of this morning's E-commerce session













### **MORNING TEA**

The Australian Border Force is Australia's frontline border law enforcement agency and Australia's custom service. The ABF protects Australia's border and the community, while facilitating the movement of people and goods.

The ABF is part of the Home Affairs portfolio and works with other law enforcement and intelligence agencies to make Australia a safer and more prosperous place to live.

We thank the ABF for being the sponsor of today's morning tea.













#### SAFETY

TT Club is the leading provider of insurance and related risk management services to the international transport and logistics industry.

From the world's Ports, Terminals and largest logistics companies to individual transport operators – the TT Club provide quality tailor-made cover for their Members.

We thank the TT Club for being the sponsor of today's Safety session













### LUNCH

Insync Personnel has been member and recruitment partner of FTA since inception.

In order for a company to stand out from the rest, that company requires a differentiator. Insync Personnel's is simple - they work with you rather than for you.

They assimilate into your business model; understanding and incorporating your intended business direction and provide you with new people that share your values, people who will stand shoulder to shoulder with you as your company steps forward.

We thank Insync for being the sponsor of today's lunch













### **SECURITY**

NSW Ports manages various key trade gateways in New South Wales connecting global and domestic markets.

Our assets include Port Botany, the state's largest container port and primary bulk liquid and gas port, Port Kembla, home to Australia's largest vehicle import facility and a key gateway supporting mining, agricultural, manufacturing and construction industries, the Cooks River Intermodal Terminal and the Enfield Intermodal Logistics Centre, part of an expanding network of intermodal terminals in Sydney designed to grow the volume of containers transported by rail.

We thank NSW Ports for being the sponsor of today's Security session













#### **AFTERNOON TEA**

In partnership with the Australian Chamber of Commerce and Industry and the Port of Brisbane, PwC is developing Australia's first Trade Community System (TCS).

You have flyers on your chair and invite you to the showcase event - held at the Port of Brisbane Multi User Terminal on the 29th May.

This will be an interactive, immersive experience where participants will have the opportunity to see, hear, touch and join the Trade Community System project.

We thank PwC for being today's afternoon tea sponsor











### PORT COMMUNITY SYSTEMS

1-Stop create innovative solutions for the global freight and logistics community.

From shipping and ports to road and rail, our suite of integrated products and tailor-made solutions has been developed to maximise operating efficiency throughout the supply chain.

1-Stop work closely with port communities throughout the world to develop innovative products that continue to build productivity and make life easier.

We thank 1-Stop for being today's Port Community System session sponsor













#### **HAPPY HOUR**

HFW is widely recognised as the world's leading provider of legal services to the maritime and supply chain sectors.

The partners in HFW Australia's Shipping, Offshore and Logistics team collectively have in excess of 100 years' experience servicing these sectors. Capability is augmented by HFW's global Shipping team which provides unsurpassed depth of experience with more than 200 lawyers worldwide, enabling a seamless one stop service across all major jurisdictions.

We thank HFW for being today's drinks and canape sponsor











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# **BRONZE SPONSORS**





















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