



1. TERMS & CONDITIONS

1a) Buyer and FTA completes MOU
– Confidentiality Agreement
– Fee payable only upon successful sale

1b) Seller and FTA completes MOU
– Confidentiality Agreement
– Fee payable only upon successful sale

2. INTRODUCTION

2c) If buyer has interest, FTA reveals potential buyer details to seller

2b) FTA seeks permission from seller and sends business data to prospective buyer

2a) Seller completes FTA Business Data Proforma or provision of formal portfolio

2d) If seller wants to engage with buyer, FTA then makes introduction

3. CLOSING THE SALE

3a) Buyer and seller engage using their own valuations, legal and mediation support (note: FTA has recommended service providers in these specialty areas)

3b) Seller to keep FTA advised on the status of negotiations



3c) Upon successful sale from FTA referral, agreed fee to be paid from buyer to FTA

3d) Upon successful sale from FTA referral, agreed fee to be paid from seller to FTA