Stevedores & CTOs Membership

We ensure that you are at the forefront of emerging supply chain issues through our responsive operational support, professional development training, pertinent industry updates, commercial services and corporate events

	PREMIUM
FREIGHT & TRADE ALLIANCE Your Business Partner	\$ 2,200 (inl GST)
FTA 2016 MEMBER BENEFITS annual fee from time of subscription	
ADVOCACY	✓
WEEKLY REPORT	✓
OPERATIONAL ALERTS	✓
MANAGEMENT TRAINING	✓
DISCOUNTED NETWORKING EVENTS	✓
DISCOUNTED TECHNICAL TRAINING	✓
FREE OPERATIONAL WEBINARS	✓
FREE LEGAL SUPPORT (30 MIN PER ISSUE)	✓
WORKPLACE / HR FREE WEBINARS	✓
DISCOUNTED LLOYDS LIST AUST SERVICES	✓
ACCESS TO THE FTA PASSWORD PROTECTED WEB SITE	✓
ICT – WEB & SYSTEMS DEVELOPMENT ADVICE	✓
INSURANCE ADVICE (FREIGHT FORWARDING / PI / TRADE CREDIT AND MORE)	✓
DISCOUNTED TRADE CREDIT INSURANCE	✓
BUSINESS SALES PROGRAM	✓
REAL TIME OPERATIONAL SUPPORT	✓
AUSTRALIAN TRUSTED TRADER CONSULTING SERVICES	✓
LICENSED DEPOT / WAREHOUSE CONSULTING SERVICES	✓
BUSINESS ACQUISITION PROGRAM	✓
WORKPLACE / HR HOTLINE SUPPORT	✓
DISCOUNTED LEGAL SERVICES	✓
CUSTOMS & TAX CONSULTANCY ADVICE	✓
USE OF FTA LOGO	✓
DIRECTORY LISTING	✓

ADVOCACY – FTA's primary role is to provide a collaborative and leading voice for the Australian freight, logistics and international trade sectors - please refer to our <u>submissions</u> and <u>media coverage</u>;

REAL TIME SUPPORT – access to FTA as an extension of your operational team. Through our extensive network and access to key people across government and commerce, we are able to assist in a wide range of operational issues;

ALERTS – we provide timely operational alerts, social media updates and weekly reports. Through these online tools, FTA prides itself on setting the benchmark in the provision of timely, relevant and diverse operational information;

TECHNICAL TRAINING – refer to our e-Learning platform at www.ComplianceNetFTA.com to access our latest courses and webinars - including access to our accredited course "SEC 77G DEPOTS - Obligations in dealing with goods subject to ABF control" (\$99 incl GST per person with bulk bookings available);

NETWORKING EVENTS – our **Women in Logistics, Golf Day** and **Executive Forums** are available to members - please refer to our <u>upcoming events</u>;

MANAGEMENT TRAINING - through our alliance with Management Consulting international (MCI), we are able to provide a wide range of accredited training courses in various disciplines across sales, customer service and leadership;

TRADE MEDIA & OPERATIONAL DATA – through our alliance with <u>Lloyds List Australia</u>, FTA members are entitled a 20% discount to all Lloyds List Australia services - a \$147.40 per annum discount for the complete "industry package";

AUSTRALIAN TRUSTED TRADER CONSULTANCY – we provide Premium Members access to our services including an initial "Gap Analysis", application and implementation support.

DEPOT & WAREHOUSING CONSULTANCY – we provide Premium Members access to our services including application and implementation support for Sec 77G Depots, Sec 79 warehouses & Agriculture "Approved Arrangement" facilities.

CUSTOMS CONSULTANCY – through our alliance with <u>Crowe Horwath</u>, FTA premium members are entitled to initial complimentary consultancy services from their Customs and International Trade (CIT) experts;

WORKPLACE / HR CONSULTANCY – through our alliance with <u>Employsure</u>, FTA premium subscribers are entitled to hotline support – both premium and standard subscribers are welcomed to participate in complimentary seminars and webinars;

ICT – FTA subscribers have access to expert technology support provided via <u>Vixen Internet Solutions</u> who have extensive industry experience in web site development and data integration between your existing software to third parties;

LEGAL SUPPORT – as a part of our alliance with <u>Hunt & Hunt Lawyers</u>, FTA premium subscribers are entitled to a 5% discount on all legal services – furthermore, FTA premium and standard members will receive free legal advice (up to 30 minutes per issue);

INSURANCE - FTA subscribers have access to general insurance services via <u>Logical Financial Management</u> (freight forwarders liability, professional indemnity, motor fleets, carriers liability, trade credit insurance and more). Our initial group buying package has centred on <u>Trade Credit Insurance</u> reducing the risk of offering credit to clients;

BUSINESS SALES – looking to sell your business ... or make an acquisition? ... we support FTA subscribers with an introduction service ... confidentiality ensured and no risk with fees only payable upon completion of successful sale.

BRANDING – access to the FTA "Your Business Partner" logo for promotional purposes on your stationery and web site; and

DIRECTORY – FTA is a prominent information portal for the international trade sector allowing your company's profile to increase by having contact details on the FTA directory.

For further detail or to join the Alliance, please contact Paul, Travis or Caroline on 02 9975 1878 or at info@FTAlliance.com.au