### Global Shippers' Forum Chris Welsh, Melbourne 2018

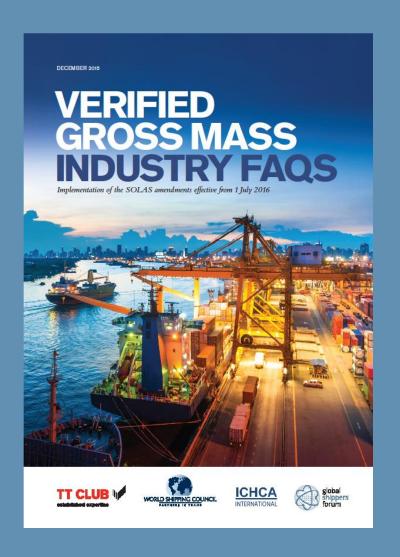


- Shippers voice at global level
  - Growing influence with UN bodies: IMO, ICAO, WCO, UNCTAD, OECD, World Bank, FMC
- Global voice local impacts
   THCs, Demurrage, Detention, Surcharges
- From confrontation to collaboration
   Promoting new dialogue container shipping industry
- and maritime & air cargo supply chain
   Container safety campaign
- Working with supply chain interests on common goals: ICHCA, WSC, TT Club
- Air cargo performance indicators
   Developed new international performance standards with IATA & Cargo iQ
- Growing membership
   40 National & Regional Shippers' Associations



### Promoting Best Practice & Solutions









Working with containers a *Keynotes* guide for managers

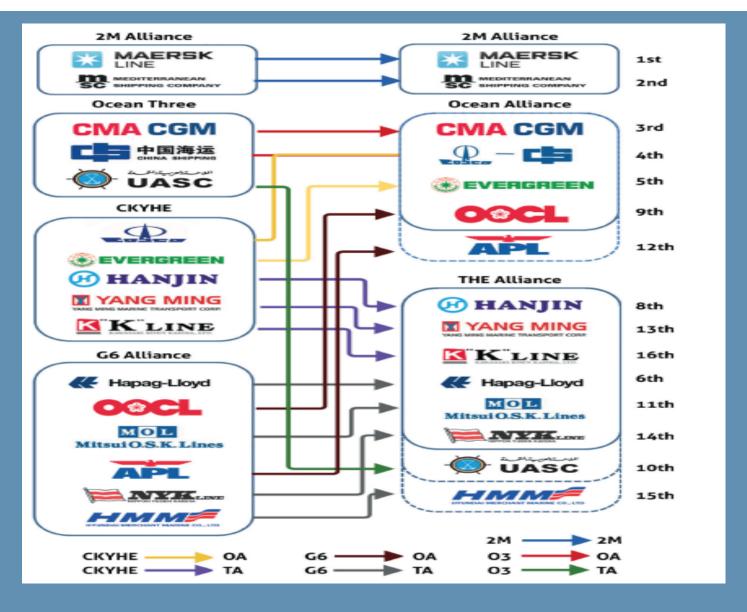
PART 2

A shippers' guide to the requirements of the iMO/ILG/IUNECE Packing of Cargo Transport Units Code of Practice (the CTU Code)

Edition I

## Three Global Alliances: 2M+ HMM, The Alliance and Ocean





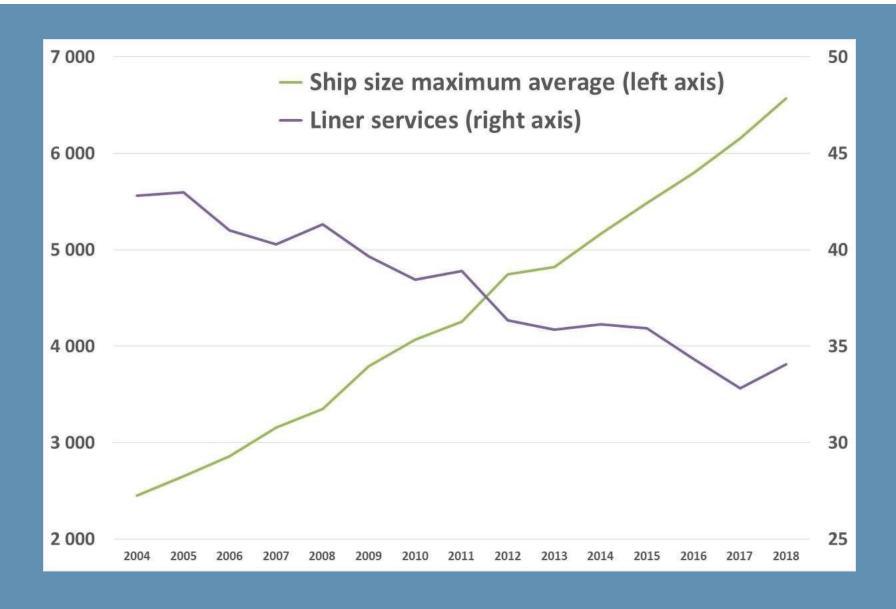
# Congestion, delays, Demurrage, Detention Charges





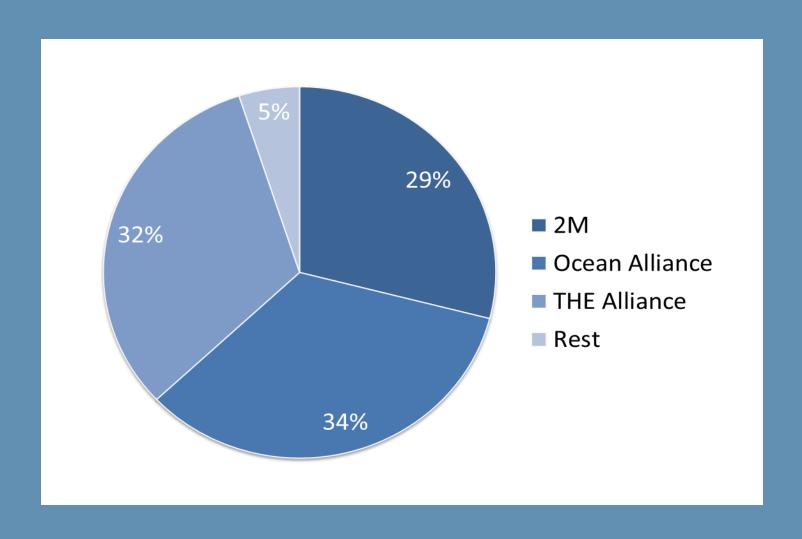
#### Bigger Ships-Less Services





### Consolidation-Less Competition for Shippers





Source: ITF/OECD elaborations based on Drewry



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