MEDIA RELEASE

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ICTSI MARKS ITS FIRST ENTRY INTO AUSTRALIA USING 1-STOP SOLUTIONS

1-Stop Connections (1-Stop) is the chosen IT solutions provider for the newly built **Victoria International Container Terminal** (VICT). VICT is owned by International Container Terminal Services, Inc (ICTSI). With VICT opening in Melbourne, it marks ICTSI's first entry into Australia.

VICT was awarded the contract to develop and operate the Webb Dock East site on 2nd May 2014 and on 24th July 2014, 1-Stop and VICT entered an agreement to start investigations into the possible solutions to complement and integrate with their operational objectives.

1-Stop's flagship product, the <u>Vehicle Booking System (VBS</u>), is the premier system for the Terminal to Landside interface. The VBS is active in 12 terminals across Australia, New Zealand and most recently, the Philippines. In 2015, 1-Stop's booking solution was implemented into ICTSI's Manila International Container Terminal (MICT), and known locally as the Terminal Appointment Booking System (TABS).

Due to the success of 1-Stop's <u>TABS</u> in Manila, and in collaborative discussions with other major providers, including Navis, Camco and Kalmar, 1-Stop's easy-to-use electronic platform and proven experience meant a seamless systems integration between all systems, and the perfect terminal solution for VICT.

VICT is utilising a suite of 1-Stop's products, including the Vehicle Booking System with specific enhancements for VICT, customs- and shipping line-enabled message integration, Pre-Receival Advice (PRA) with the new Weigh At Terminal functions, online payments system, gate-access via an ID card, and Electronic Import Delivery Orders (EIDO). 1-Stop's mobile app is now also VICT-enabled. All these product solutions are integrated with VICT systems through 1-Stop's "CargoConnect" product.

1-Stop's CargoConnect is middle-ware technology that connects all of the VICT systems, and provides real-time information to not only VICT but their customers as well.

Michael Bouari, CEO, 1-Stop is excited that VICT elected to use 1-Stop's full solution suite. "It's an important step in 1-Stop's history to be able to provide this cloud-based system to the newest terminal in Australia," says Bouari.

ICTSI's chairman and president, Enrique Razon Jr. agrees, "Once we start operations in January, Victoria International Container Terminal will be the most technologically advanced container terminal in the world."

1-Stop Connections Pty Ltd

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History:

Since 1-Stop introduced the Vehicle Booking System, port communities have benefited through:

- Reduction in queue times: 2 to 4-hour queue times to mostly no queues at the terminals.
- **Decreased TTT**: Truck Turn Times at some terminals were reduced from 91 minutes to 37 minutes (and in some cases as low as 15 minutes' on average)
- Decrease in dwell times: By 30% in the first 2 weeks of operation
- Increased throughput: Increased Terminals in South East Asia experienced a 20% increase in truck servicing
- Increased utilisation: Trucking companies are experiencing up to 5 times more utilisation per truck

About Victoria International Container Terminal

VICT is located in the Port of Melbourne, the capital of the State of Victoria, which is Australia's second most populated state. After winning the international bid, Victoria International Container Terminal Limited (VICT) signed an agreement on 2 May 2014 with the Port of Melbourne Corporation for the design, construction and operation of the Port of Melbourne's new international container terminal at Webb Dock East in Australia's busiest port.

VICT will deliver the next step in modern global container terminal design, innovation and operations, and will become the flagship facility in Australia's premier port. VICT is owned by International Container Terminal Services, Inc. (ICTSI) and the project marks ICTSI's first entry into Australia.

VICT's development utilises the best-proven technologies and innovations to deliver fully-automated operations from the gate to the quayside.

About 1-Stop Connections

1-Stop is a globally recognised leader in innovating and delivering integrated solutions to increase productivity for the Port Community.

Since its inception in 2002, 1-Stop has become integral to the optimisation of port operations across Australia, reaching ports in New Zealand in 2007. 1-Stop has recently been chosen as the port community and appointment system provider for Manila.

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