

For immediate release.

1-stop

Contact: 1-Stop Connections Pty Ltd Alicia Mingare Marketing Executive P: +61 419 840 805 E: <u>amingare@1-stop.com</u> W: <u>www.1-stop.com</u>

NZ STRATEGIC ALLIANCE CHOOSES 1-STOP

1-Stop Connections (1-Stop) is the chosen IT solutions provider for the <u>joint venture</u> between Ports of Auckland (POAL) and Port of Napier (PON). 1-Stop is also the provider of choice for container terminals in Australia and the Philippines.

"Ports of Auckland and Napier Port are the gateways to two of the largest North Island provincial economies with significant growth and demands on infrastructure," says Ports of Auckland Chief Executive, Tony Gibson.

The partnership will allow Auckland and Napier to work together to find ways to optimise services for freight customers and achieve further scale and efficiencies in the supply chain. It will prompt even greater competitive contestability and resilience in New Zealand's supply chain to help lower costs to exporters and importers.

"There is a natural fit between Ports of Auckland and Napier Port. We share a similar way of working, common customers and supply chain opportunities and have similar ownership structures so that's a great base to work from," he added.

POAL's commitment to improvement led to the launch of 1-Stop's VBS in 2007. The VBS introduction was achieved because of widespread industry collaboration, which included representatives from border security, shipping lines, trucking companies and freight-forwarders. Initially presented in a trial format at the Fergusson container terminal, the early results of the VBS quickly proved it was creating a more efficient platform for trucks to operate within.

The VBS has consistently improved POAL's truck turn times, year on year. In 2016, the average turn time was 19.65 mins with 86-90% of those turn around under 30 mins.

Napier Port implemented 1-Stop's VBS in 2015, to allow road carriers to book timeslots for the pickup or delivery of containers. The VBS is instrumental in catering for increased truck volumes while simultaneously reducing turnaround times.

<u>Michael Bouari</u>, CEO, 1-Stop, assures that the focus will be on working together with the two ports to achieve a common goal. "We will continue to work collaboratively with both terminals to ensure that 1-Stop's products can seamlessly manage any increases in volume due to both terminals expanding dock side and inter-modally over the coming years," says Bouari.

Since 1-Stop introduced the <u>Vehicle Booking System</u>, port communities have benefited through:

• **Reduction in queue times**: From 2 to 4-hour queue times to mostly no queues at the terminals.

1-Stop Connections Pty Ltd

PO Box 204 Rockdale, NSW, 2216 Australia ABN 58 102 573 544 Ph: 1300 881 055 (Australia) +61 2 9588 8900 (International) Fax: +61 2 9567 9967 Email: helpdesk@1-stop.com

www.1-stop.com



- **Decreased TTT**: Truck Turn Times at some terminals were reduced from 91 minutes to 37 minutes (and in some cases as low as 15 minutes' averages)
- Decrease in dwell times: By 30% in the first 2 weeks of operation
- Increased throughput: Increased Terminals in South East Asia experienced a 20% increase in truck servicing
- Increased utilisation: Trucking companies are experiencing up to 5 times more utilisation per truck

About Ports of Auckland

The city of Auckland and the port of Auckland have grown together on the Waitematā and Manukau Harbours for more than 175 years. Ports of Auckland is part of the special character of our city and plays a vital role in our economy, delivering the things we need and enjoy.

Nearly three-quarters of the port's inbound cargo is for Auckland. Our location on Auckland's doorstep means the delivery of goods is quick, the cost of goods is low, and our carbon footprint is small. We also have a network of freight hubs throughout the North Island.

About Port of Napier

Napier Port is in Napier, New Zealand, on Hawke Bay. It is the North Island's second largest export port by tonnage, and is owned by the Port of Napier Ltd. The port is connected to the rail network via the Napier Port Branch.

Napier's Port's vision is to be Central New Zealand's leading provider of port and logistics services.

About 1-Stop Connections

1-Stop is a globally recognised leader in innovating and delivering integrated solutions to increase productivity for the Port Community.

Since its inception in 2002, 1-Stop has become integral to the optimisation of port operations across Australia, reaching ports in New Zealand in 2007. 1-Stop has recently been chosen as the port community and appointment system provider for Manila.

-- END--

1-Stop Connections Pty Ltd

PO Box 204 Rockdale, NSW, 2216 Australia ABN 58 102 573 544 Ph: 1300 881 055 (Australia) +61 2 9588 8900 (International) Fax: +61 2 9567 9967 Email: helpdesk@1-stop.com

www.1-stop.com